

St David's Care Home and St Christopher's Care Home

St David's cares for 65 residents and St Christopher's cares for 25 residents. Approximately 80 staff members are employed by the company which is managed by Mr Tanner.



Case Study



Problem:

Purchasing manager Sue Simonds wanted to ensure that the supplies required for St David's and St Christopher's were bought at the best price possible but she did not have the resource to conduct lengthy price comparisons with different suppliers. She also wanted to pass the task of managing suppliers including the frequency and punctuality of the delivery service to a third party. After approaching a number of purchasing consortiums she decided to join **ipa**.

ipa's Solution

ipa conducted a price comparison to identify where savings could be made and put forward a number of suggestions of suppliers who could provide extremely competitive pricing terms. Since becoming a member of **ipa** the nursing homes have made a saving of £1750 per year.

Testimonial

'**ipa** has relieved me from the pressures of purchasing supplies at the right price and of the right quality. In addition to making a great annual saving for us, they also have an excellent approach to customer service and handle queries in a very professional manner. All I have to do is make one phone call to **ipa** with my purchasing needs and they do the rest. It is fantastic to have this support when running two busy nursing homes'

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